

## Ventas por Marcas -Kilos-

| Hasta.....<br>MARCAS    | 30-Nov-19<br>Kilos | 30-Nov-18<br>Kilos | Incremento<br>% |
|-------------------------|--------------------|--------------------|-----------------|
| PUEBLO                  | 801.129            | 808.652            | -0,93%          |
| WINSTON                 | 624.456            | 605.237            | 3,18%           |
| FLANDRIA                | 456.084            | 436.925            | 4,39%           |
| MARLBORO                | 342.086            | 329.326            | 3,87%           |
| CAMEL                   | 336.834            | 299.094            | 12,62%          |
| AMBER LEAF              | 329.431            | 266.000            | 23,85%          |
| GOLDEN VIRGINIA         | 323.777            | 313.379            | 3,32%           |
| DUCADOS                 | 289.506            | 331.345            | -12,63%         |
| DUCADOS RUBIO           | 274.075            | 269.643            | 1,64%           |
| MANITOU                 | 267.314            | 284.721            | -6,11%          |
| HORIZON                 | 232.083            | 82.880             | 180,02%         |
| LUCKY STRIKE            | 154.958            | 129.254            | 19,89%          |
| DOMINGO                 | 141.325            | 158.845            | -11,03%         |
| CHESTERFIELD            | 86.842             | 94.157             | -7,77%          |
| FORTUNA                 | 85.892             | 90.191             | -4,77%          |
| WEST                    | 74.446             | 76.168             | -2,26%          |
| NATURAL AMERICAN SPIRIT | 73.695             | 69.053             | 6,72%           |
| JOHN PLAYER SP.         | 55.741             | 54.051             | 3,13%           |
| FLEUR DU PAYS           | 52.268             | 48.283             | 8,25%           |
| NEWS                    | 51.774             | 33.473             | 54,67%          |
| CUTTERS CHOICE          | 43.573             | 42.160             | 3,35%           |
| ORIGENES                | 36.339             | 58.203             | -37,57%         |
| NOBEL                   | 35.636             | 37.345             | -4,58%          |
| INTERVAL                | 34.255             | 32.252             | 6,21%           |
| CROSSROAD               | 31.046             | 32.772             | -5,27%          |
| DRUM                    | 30.815             | 31.431             | -1,96%          |
| AMSTERDAMER             | 26.263             | 27.091             | -3,06%          |
| TURNER                  | 20.064             | 19.460             | 3,11%           |
| MAYA                    | 18.355             | 22.124             | -17,04%         |
| L&M                     | 17.836             | 38.826             | -54,06%         |
| VASCONHA                | 15.407             | 7.561              | 103,78%         |
| BULLBRAND               | 15.123             | 18.951             | -20,20%         |
| PALL MALL               | 14.791             | 85.265             | -82,65%         |
| PICADURA SELECTA        | 14.050             | 15.944             | -11,88%         |
| AJJA 17                 | 13.933             | 13.417             | 3,84%           |
| GOLD LEAF               | 13.012             | 10.380             | 25,36%          |
| OLD HOLBORN             | 10.849             | 11.134             | -2,56%          |
| SAMSON                  | 9.723              | 10.582             | -8,12%          |
| AMERICAN SPIRIT         | 9.646              | 9.887              | -2,44%          |
| GAULOISES               | 9.600              | 8.635              | 11,18%          |
| ELIXYR                  | 9.251              | 9.987              | -7,37%          |
| IDEALES                 | 8.184              | 9.405              | -12,98%         |
| STEEPLE                 | 8.040              | 8.740              | -8,01%          |
| RESTO MARCAS            | 39.995             | 49.938             | -19,91%         |
| <b>Totales</b>          | <b>5.539.500</b>   | <b>5.392.167</b>   | <b>2,73%</b>    |